(Street) AUSTIN

TX

78701

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	G .
box if no longer subject to	STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: 3235-0287 Estimated average burden 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5

	tions may contil	nue. See		F	Filed p	ursuar	nt to S	Section 16(a)) of the S	ecurit	ies Exchanç	je Act of	1934			hours	per res	ponse:		0.5
	nd Address of	Reporting Person*	:			. Issue	r Nan	ne and Ticke Earth Gr	er or Trad	ding S	ymbol	1940			lationship of k all applica Director		g Perso	,		
	INSAIL M	First) ANAGEMENT REET, SUITE 1		r, LLC	I۱	. Date 9/27/		rliest Transa	action (M	onth/D	ay/Year)				Officer (below)	give title		Other (below)	specify	
(Street)		X	78701		_ 4	. If Am	endm	nent, Date of	Original	Filed	(Month/Day	/Year)		6. Ind Line)	Eorm file	ed by One	e Repor	Check App ting Persor One Repor	1	
(City)	(5	State)	(Zip)																	
			able I - No						1	, Dis	-					_	l	1		_
1. Title of Security (Instr. 3) 2. Transac Date (Month/Da					Executio ay/Year) if any		ution Date,	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) o Disposed Of (D) (Instr. 3, 4 a					y	Form:	Direct Indirect tr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
									Code	v	Amount	(A) ((D)	Pr	ice	Transaction (Instr. 3 and	n(s) d 4)			. ,	_
Class B C	Common Sto	ock		09/2	27/20	21			D ⁽¹⁾		469,824	(2) D		(1)	31,965,	771 ⁽³⁾			See footnot	t e ⁽⁴⁾
			Table II -					ties Acqu warrants							wned					
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Da if any (Month/Day/	ate,	4. Transa Code (8)	ction	5. N Deri Sec Acq Disr	umber of ivative urities uired (A) or oosed of (Instr. 3, 4		Exerci	sable and te	7. Title a of Secur Underly Derivati (Instr. 3	nd Am ities ing /e Secu	ount	8. Price of Derivative Security (Instr. 5)	9. Numb derivativ Securitic Benefici Owned Followir Reporte	ve es ally ng	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4	of Ind Bene Owner (Insti	lature direct eficial ership r. 4)
					Code	v	(A)	(D)	Date Exercis	able	Expiration Date	Title	or Nun	ount nber hares		Transac (Instr. 4)	tion(s)			
LLC Units	(5)	09/27/2021			D ⁽¹⁾			469,824 ⁽²⁾	(5)		(5)	Class A Common Stock	469	9,824	\$11.22	31,965,	771 ⁽³⁾	I	See footn	iote ⁽⁴⁾
(Last)	SAIL GP	(First)	(Middl	,				•	-	'			'						'	
		ANAGEMENT REET, SUITE 1		ł, LLC																
(Street)	ı	TX	7870	1																
(City)		(State)	(Zip)																	
	nd Address of ail Partner	Reporting Person*																		
		(First) ANAGEMENT REET, SUITE 1																		
(Street)	I	TX	7870	1																
(City)		(State)	(Zip)																	
		Reporting Person*																		
		(First) ANAGEMENT REET, SUITE 1		,	2	,														

(6:1)	(0):1:	(7:.)							
(City)	(State)	(Zip)							
	dress of Reporting Perso								
MAINSAII	<u>L INCENTIVE I</u>	PROGRAM, LLC							
(Last)	(First)	(Middle)							
C/O MAINS	C/O MAINSAIL MANAGEMENT COMPANY, LLC								
500 WEST 5TH STREET, SUITE 1100									
(Street)									
AUSTIN	TX	78701							
(City)	(State)	(Zip)							
1. Name and Add	dress of Reporting Person	on [*]							
MAINSAII	L MANAGEME	NT COMPANY, LLC							
(Last)	(First)	(Middle)							
C/O MAINS	AIL MANAGEMEN	T COMPANY, LLC							
500 WEST 5TH STREET, SUITE 1100									
(Street)									
AUSTIN	TX	78701							
(City)	(State)	(Zip)							

Explanation of Responses:

- 1. On September 27, 2021, the Issuer used a portion of the net proceeds from the closing of its initial public offering ("IPO") of Class A common stock to redeem common units of Brilliant Earth LLC (the "LLC Units") from the reporting persons, at a price of \$11.22 per LLC Unit (the "Redemption"). One share of the Issuer's Class B common stock for every LLC Unit redeemed was forfeited and canceled for no consideration in connection with the Redemption.
- 2. Consists of (i) 458,769 shares of Class B common stock forfeited by Mainsail Partners III, L.P. ("MP III"), (ii) 912 shares of Class B common stock forfeited by Mainsail Incentive Program, LLC ("MIP"), and (iii) 10,143 shares of Class B common stock forfeited by Mainsail Co-Investors III, L.P. ("MCOI"), in each case, in connection with the Redemption.
- 3. Consists of (i) 31,213,636 shares of Class B common stock (and associated LLC Units) held by Mainsail Partners III, L.P. ("MP III"), (ii) 62,051 shares of Class B common stock (and associated LLC Units) held by Mainsail Incentive Program, LLC ("MIP"), and (iii) 690,084 shares of Class B common stock (and associated LLC Units) held by Mainsail Co-Investors III, L.P. ("MCOI").
- 4. Mainsail GP III, LLC ("GP III") is the general partner of MP III. MCOI is a co-investment vehicle that invests alongside MP III. GP III is the general partner of MCOI. A three member investment committee of GP III acts by a majority vote, with Gavin Turner possessing a veto right, with respect to the voting and dispositive power of the securities held by MP III and MCOI. Mainsail Management Company, LLC ("MMC") is the managing member of MIP and Gavin Turner is sole Manager of MMC. Mr. Turner has separately reported the securities held by each of the foregoing on his Form 3 filed in his capacity as a director of the Issuer. The reporting persons disclaim beneficial ownership of the reported securities except to the extent of their respective pecuniary interests therein.
- 5. LLC Units (together with one share of Class B common stock for every LLC Unit) are exchangeable for one share of the Issuer's Class A common stock. LLC Units do not expire.

Remarks:

/s/ Gavin Turner, Mainsail GP 09/28/2021 I<u>II, LLC</u> /s/ Gavin Turner, Mainsail 09/28/2021 Partners III, L.P. /s/ Gavin Turner, Mainsail Co-09/28/2021 Investors III, L.P. /s/ Gavin Turner, Mainsail 09/28/2021 Incentive Program, LLC /s/ Gavin Turner, Mainsail 09/28/2021 Management Company, LLC ** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

 $Note: File \ three\ copies\ of\ this\ Form,\ one\ of\ which\ must\ be\ manually\ signed.\ If\ space\ is\ insufficient,\ see\ Instruction\ 6\ for\ procedure.$

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.