SEC Form 4	
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## FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

footnote<sup>(4)</sup>

				v	Nashingt	on, D.	.C. 20549				OMB AP	PROVAL	
Section 16. F	ox if no longer subject to Form 4 or Form 5 nay continue. See (b).		-	CANT OF CHANGES IN BENEFICIAL OWNERSHIP Methods by the securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940									
1. Name and Ad	2. Issuer Name <b>an</b> Brilliant Eart					5. Relationship of Reporting Person(s) to Issuer (Check all applicable) X Director X 10% Owner							
(Last)	(First)	(Midd	le)	3. Date of Earliest 7 12/27/2023	Transact	ion (N	Ionth/Day/Year	)		X Director Officer (give below)	title C	Dther (specify Delow)	
C/O MAINSAIL MANAGEMENT COMPANY, LLC 500 WEST 5TH STREET, SUITE 1100				4. If Amendment, D	Date of C	rigina	l Filed (Month/I	6. Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person					
(Street) AUSTIN	Form filed by More than One Reporting Person Rule 10b5-1(c) Transaction Indication												
(City)	(State)	(Zip)			. ,					ract, instruction or wri	tten plan that is inte	nded to satisfy	
		Table	l - Non-Deriva	ative Securitie	s Acqı	uirec	l, Disposec	l of, or	Beneficial	ly Owned			
Date			2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership	
					Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)		(Instr. 4)	
Class B Comr	non Stock		12/27/2023		<b>C</b> <sup>(1)(2)</sup>		24,221 <sup>(1)</sup>	D	(1)	31,918,184 <sup>(3)</sup>	I	See footnotes <sup>(3)(4)</sup>	
Class A Com	mon Stock		12/27/2023		C <sup>(1)</sup>		24,221 <sup>(1)</sup>	A	(1)	24,221	I	See footnote <sup>(4)</sup>	
Class A Com	mon Stock		12/27/2023		S <sup>(4)</sup>		24,221 <sup>(1)</sup>	D	\$3.5004 <sup>(5)</sup>	0	I	See footnote <sup>(4)</sup>	
Class B Comr	non Stock		12/28/2023		C <sup>(2)(6)</sup>		9,191(6)	D	(6)	31,908,993 <sup>(7)</sup>	I	See footnotes <sup>(4)(7)</sup>	
Class A Com	mon Stock		12/28/2023		C <sup>(6)</sup>		9,191(6)	A	(6)	9,191	I	See footnote <sup>(4)</sup>	
Class A Com	mon Stock		12/28/2023		S <sup>(4)</sup>		9,191(6)	D	\$3.5211(8)	0	I	See footnote <sup>(4)</sup>	
Class B Comr	non Stock		12/29/2023		C <sup>(2)(9)</sup>		8,222 <sup>(9)</sup>	D	(9)	31,900,771(10)	I	See footnotes <sup>(4)(10)</sup>	
Class A Com	mon Stock		12/29/2023		C <sup>(9)</sup>		8,222 <sup>(9)</sup>	A	(9)	8,222	I	See footnote <sup>(4)</sup>	
Class A Comr	mon Stock		12/29/2023		<b>S</b> <sup>(4)</sup>		8,222 <sup>(9)</sup>	D	\$3.4618(11)	0	Ι	See	

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

	(														
1. Title of Derivative Security (Instr. 3)		3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares		Transaction(s) (Instr. 4)		
LLC Units	(2)	12/27/2023		C <sup>(1)(2)</sup>			24,221 <sup>(1)</sup>	(2)	(2)	Class A Common Stock	24,221	(2)	31,918,184 <sup>(3)</sup>	I	See footnotes <sup>(3)(4)</sup>
LLC Units	(2)	12/28/2023		C <sup>(2)(6)</sup>			9,191(6)	(2)	(2)	Class A Common Stock	9,191	(2)	31,908,993 <sup>(7)</sup>	I	See footnotes <sup>(4)(7)</sup>
LLC Units	(2)	12/29/2023		C <sup>(2)(9)</sup>			8,222 <sup>(9)</sup>	(2)	(2)	Class A Common Stock	8,222	(2)	31,900,771 <sup>(10)</sup>	I	See footnotes <sup>(4)(10)</sup>

## Explanation of Responses:

1. Represents common units of Brilliant Earth, LLC (the "LLC Units") and shares of Class B common stock exchanged for shares of Class A common stock including (i) 23,651 LLC Units and shares of Class B common stock exchanged by Mainsail Partners III, L.P. ("MP III"), (ii) 47 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Incentive Program, LLC ("MIP"), and (iii) 523 LLC Units and shares of Class B common stock exchanged by Mainsail Co-Investors III, L.P. ("MCOI").

2. LLC Units (together with one share of Class B common stock for every LLC Unit) are exchangeable for one share of the Issuer's Class A common stock. The reported LLC Units, which were acquired by the reporting person prior to the Issuer's initial public offering, do not expire.

3. Consists of (i) 31,167,169 shares of Class B common stock (and associated LLC Units) held by MP III, (ii) 61,959 shares of Class B common stock (and associated LLC Units) held by MIP, and (iii) 689,056 shares of Class B common stock (and associated LLC Units) held by MCOI.

4. Mainsail GP III, LLC ("GP III") is the general partner of MP III. MCOI is a co-investment vehicle that invests alongside MP III. GP III is the general partner of MCOI. A three member investment committee of GP III acts by a majority vote, with the reporting person possessing a veto right, with respect to the voting and dispositive power of the securities held by MP III and MCOI. Mainsail Management Company, LLC ("MMC") is the managing member of MIP, and the reporting person is the sole Manager of MMC. The reporting person disclaims beneficial ownership of the reported securities except to the extent of his pecuniary interests therein.

5. This sale of shares of Class A common stock was executed pursuant to a Rule 10b5-1 plan that was entered into by the reporting person during an open trading window. This transaction was executed in multiple

trades at prices ranging from \$3.43 to \$3.60, inclusive. The reported price reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the United States Securities and Exchange Commission staff, the Issuer or a security holder of the Issuer full information regarding the number of shares and prices at which the transaction was affected.

6. Represents the LLC Units and shares of Class B common stock exchanged for shares of Class A common stock including (i) 8,975 LLC Units and shares of Class B common stock exchanged by MP III, (ii) 18 LLC Units and shares of Class B common stock exchanged by MIP, and (iii) 198 LLC Units and shares of Class B common stock exchanged by MIP, and (iii) 198 LLC Units and shares of Class B common stock exchanged by MIP.

7. Consists of (i) 31,158,194 shares of Class B common stock (and associated LLC Units) held by MP III, (ii) 61,941 shares of Class B common stock (and associated LLC Units) held by MIP, and (iii) 688,858 shares of Class B common stock (and associated LLC Units) held by MCOI.

8. This sale of shares of Class A common stock was executed pursuant to a Rule 10b5-1 plan that was entered into by the reporting person during an open trading window. This transaction was executed in multiple trades at prices ranging from \$3.43 to \$3.62, inclusive. The reported price reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the United States Securities and Exchange Commission staff, the Issuer or a security holder of the Issuer full information regarding the number of shares and prices at which the transaction was affected.

9. Represents the LLC Units and shares of Class B common stock exchanged for shares of Class A common stock including (i) 8,029 LLC Units and shares of Class B common stock exchanged by MP III, (ii) 16 LLC Units and shares of Class B common stock exchanged by MIP, and (iii) 177 LLC Units and shares of Class B common stock exchanged by MCOI.

10. Consists of (i) 31,150,165 shares of Class B common stock (and associated LLC Units) held by MP III, (ii) 61,925 shares of Class B common stock (and associated LLC Units) held by MIP, and (iii) 688,681 shares of Class B common stock (and associated LLC Units) held by MCOI.

11. This sale of shares of Class A common stock was executed pursuant to a Rule 10b5-1 plan that was entered into by the reporting person during an open trading window. This transaction was executed in multiple trades at prices ranging from \$3.44 to \$3.50, inclusive. The reported price reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the United States Securities and Exchange Commission staff, the Issuer or a security holder of the Issuer full information regarding the number of shares and prices at which the transaction was affected.

> 12/29/2023 /s/ Gavin Turner Date

\*\* Signature of Reporting Person

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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